**USA Conditions of Rate Offer**

**Terms and Conditions**
Customer acknowledges receipt and review of Hillebrand Gori USA LLC ("Hillebrand Gori") **Standard Terms and Conditions** ("Terms") governing all transactions between the Customer and Hillebrand Gori. These Terms may be found on the website, [www.hillebrandgori.com](http://www.hillebrandgori.com), and are available by written request at no charge. Hillebrand Gori USA LLC, incorporated in the State of Delaware, U.S.A., is a DHL Company. The parties agree that disputes regarding the Terms are to be interpreted under Federal and Delaware law and will be subject to jurisdiction and venue in the State of Delaware.

Rates provided in quotations are based on current freight tariffs, free choice of carrier, and valid until listed validity date. Accessorial charges such as bunker (BAF), inland, intermodal or low sulfur fuel are subject to monthly adjustment and no revised quotation will be sent. Wharfage, Pier Pass and terminal or shipping line collect fees are not included; these charges are collected directly by the ocean carrier or port terminal. Monthly fuel announcements are emailed to registered North American Shippers Association (NASA) members and are available online at [http://www.nasaships.com/SitePages/NasaNews.aspx](http://www.nasaships.com/SitePages/NasaNews.aspx).

**North American Shippers Association (NASA) Membership**
Shipping via Hillebrand Gori permits you to benefit from above discounted rates brokered with the steamship lines through NASA. Annual membership is required. If you are not already a NASA member, the membership application and payment of yearly dues must be in our possession prior to the shipping of the container. Full details on membership available at [www.nasaships.com](http://www.nasaships.com).

**Credit terms**
Credit terms are subject to change. Payment for invoices issued by any Hillebrand office may be submitted in the USA by wire transfer, check by mail or online at [myHillebrandGori](http://myHillebrandGori). The final invoice amount is based on the currency exchange rate at time of shipment and will vary from original quote. Please reference the Hillebrand Gori invoice number with payment.

**Wire transfer information:** Hillebrand Gori USA LLC, BNP PARIBAS – New York Branch, 787 Seventh Avenue, New York, NY 10019. SWIFT code: BNPAUS3N, Routing #026007689 Acct # 0020063354900167

**Check by mail information:** Hillebrand Gori USA LLC, PO Box 200358, Pittsburgh, PA 15251-0358

**Currency Fluctuation**
Invoiced rates will reflect currency exchange rate based on the ship date. For comparison purposes, rate of exchange can be found at [www.xe.com](http://www.xe.com).

**Customs Brokerage and Compliance**
Hillebrand Gori offers customs brokerage and compliance services (including ISF filing) but require signed paperwork to be in place prior to booking the container.

**Delivery / Port-to-Door Service**
Delivery is limited to legal cargo and axle weight only; Hillebrand Gori is not responsible for overweight charges. Port to door service is subject to additional charges will vary by port and terminal; see rate quotation for details.

**Shipment Value Protection**
Unless specified, prices/quotations exclude coverage for shipment value claims. Hillebrand Gori provides multiple shipment value protection options for beverages for all modes of transportations. Signed paperwork must be received prior to the shipment to be eligible. Inquire for more details.

**Hillebrand Gori Insulation Liner**
Through patented technology, Hillebrand Gori has designed and manufactured a special insulation liner for containers, pallets or cases. Take advantage of our insulation liner, available worldwide, to safeguard your cased products from thermal shocks, humidity infiltration, condensation, cross-contamination and odor. Specify Hillebrand Gori Insulation liner on your purchase order shipping instructions.

**What is your shipment’s thermal risk?**
Thermal risk is the number one cause for quality deterioration in wines and beers during transport. We can help you predict when your shipment will be at risk during a specific journey using our meteorological data, sourced through the WMO (World Meteorological Organization), and we can recommend either patented insulation liners or refrigerated units to mitigate thermal risk.

**Shipping instructions**
To begin order processing you must submit a copy of your purchase order(s) to the attention of the operations contact noted on the quotation. Your purchase order must include:

- Incoterms
- Supplier name, address and contact details
- Case count and pickup location
- Equipment size, type (dry, insulated, reefer)
- Loading instructions for consolidation (floor / pallet)
- Final destination (entry port or warehouse address)
- Method of inland transport (legal weight only)
- Shipment Value Protection coverage if requested
- Instructions for sending customs documentation
- Requested shipping date

For inquiries contact your local Hillebrand Gori representative or visit [www.hillebrandgori.com](http://www.hillebrandgori.com).