

Development of fuel prices - UK, Scotland

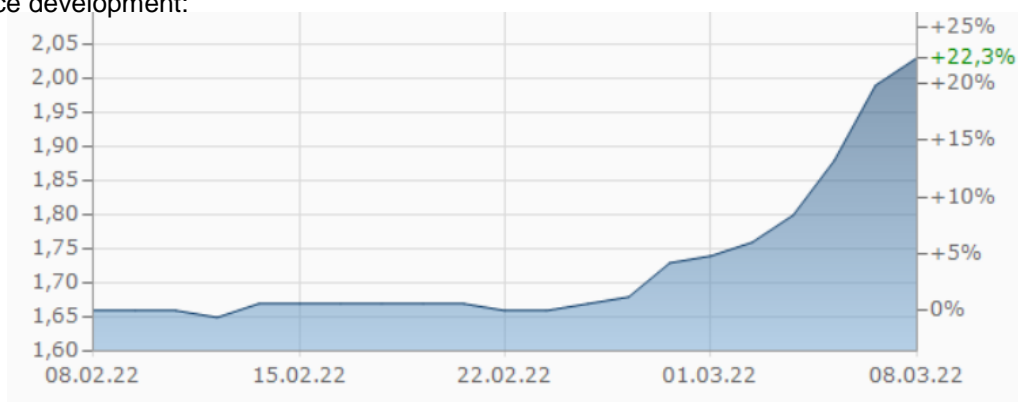
Additional costs in transportation

March 2022

Dear business partners,

We would like to advise you, as transparently as possible, about the effects on fuel prices and the associated price development for transportation on the basis of the events in Ukraine. The average price of the Very Low Sulfur Fuel Oil (VLSFO) in Rotterdam has increased sharply from \$769 a ton on February 24th, when Russian forces entered Ukraine, to \$1001 a ton on March 8th (source: Ship&Bunker). In addition, over the last 4 weeks, the cost of Diesel fuel has jumped by over 20 % (source: finanzen.net):

Diesel price development:



Carriers are now applying, with immediate effect, an emergency fuel escalator to compensate for the additional cost which Hillebrand has been unable to avoid. In view of these actions, we unfortunately see ourselves forced to charge an additional fee on all transportation effective immediately.

For **shipments from 21st March 2022 until further notice, an Emergency Fuel Surcharge will be applied** in the following amount will apply until further notice:

Intra-European shipments	12%
England Import/Export Deep Sea shipments	GBP 85 / 20' and GBP 110 / 40'
Scotland Import/Export Deep Sea shipments	GBP 100 / 20' and GBP 125 / 40'

We reserve the right to adjust these surcharges and if the situation eases, Hillebrand will adjust the Emergency charge as appropriate.

We thank you for your understanding and we will keep you informed about the development of the situation. If you have any questions, please contact your Hillebrand sales representative.

Kind regards,

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